

Top 3 CRM Tools for Solo Landscapers

Quick recommendation

- Best overall: Jobber
- Best landscaping-specific depth: Arborgold
- Best all-in-one workflow platform: SingleOps

What matters most for a solo landscaper

- Fast setup and simple daily use
- Quotes, scheduling, invoices, and payments in one place
- Mobile access in the field
- Follow-ups and recurring job support
- Enough automation to cut admin time without adding complexity

1) Jobber

- Strong fit for solo landscapers who want the easiest all-around system.
- Official landscaping workflow includes CRM/client hub, quotes, scheduling, job management, invoicing, payments, reminders, recurring visits, and mobile access.
- Public pricing shows a Basic plan starting at \$59/month billed annually.
- Best judgment: the safest first pick for a one-person landscaping business that wants broad coverage and quick setup.
- Source link: getjobber.com/industries/landscaping-software/

2) Arborgold

- Strong fit for landscapers who want deeper industry-specific estimating and operations tools.
- Official features include CRM, estimating, scheduling, job management, messaging, invoicing, reporting, route optimization, crew time tracking, and more advanced options like job costing and inventory tools.

- Public pricing shows a Starter plan at \$129/month, with higher tiers above that.
- Best judgment: strongest specialist option if the solo operator wants more detailed control and plans to grow.
- Source link: arborgold.com/pricing/

3) SingleOps

- Strong fit for solo landscapers who want a more complete field-service workflow centered on CRM.
- Official documentation lists client management/CRM, end-to-end job management, drag-and-drop scheduling, branded digital documents, customer portal, invoicing, integrated payments, and recurring billing tools.
- Best judgment: best for solos who want a scalable operating system and may add more recurring or complex service lines later.
- Source link: docs.singleops.com/hc/en-us/articles/43339860374299-Subscription-Tiers

Comparison at a glance

- Jobber: easiest balance of simplicity, CRM, scheduling, and payments.
- Arborgold: deepest landscaping-specific feature set.
- SingleOps: strongest workflow system for recurring service operations.

Recommendation by buyer type

1. Choose Jobber if you want the simplest all-in-one setup.
2. Choose Arborgold if you want the most landscaping-specific depth.
3. Choose SingleOps if you want a structured growth platform with strong recurring-service support.

Bottom line

- For most solo landscapers, Jobber is the best starting point.
- If you need more industry depth, Arborgold is the stronger specialist choice.
- If you want a fuller workflow engine for scaling recurring work, SingleOps is the best fit.

Source links

- Jobber landscaping software: getjobber.com/industries/landscaping-software/

- Arborgold pricing: arborgold.com/pricing/
- SingleOps subscription tiers: docs.singleops.com/hc/en-us/articles/43339860374299-Subscription-Tiers